

The Food Retail Index

JULY 2020

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The Food Retail Index July

| | Total sales In store & e-commerce | Total sales In store | Total e-commerce sales | Home delivery | Click and collect in store |
|-----------------------------|--------------------------------------|-------------------------|------------------------------|---------------|-------------------------------|
| Monthly growth July 2020 | 6,1% | 3,7% | 165,3% | 95,9% | 309,3% |
| Cumulative growth 2020 | 8,2% | 6,4% | 78,4% | 46,2% | 144,6% |
| 12 months rolling | 6,3% | 5,1% | 55,9% | - | - |

The Food Retail Index

The Food Retail Index is produced by the Swedish Food Retailer's Federation in cooperation with HUI Research who is responsible for the collection of statistics and quality assurance of data. The purpose of The Food Retail Index is to produce trustworthy and quality-assured statistics on the sales trend of the grocery trade on a monthly basis. The grocery index measures sales growth in the grocery trade and does not include specialized food stores or service trade. The report is based on sales statistics collected 12 times a year from grocery retailers and follows developments and trends for grocery retail growth both in in-store sales and online.

The following actors participate in the statistical collaboration:

Coop and Stora Coop, Citygross, Delitea, EKO, Eurocash, Hemköp, ICA Nära, ICA Supermarket, ICA Kvantum, ICA Maxi, IKEA Food Services, Lidl, Linas matkasse, Mathem, Matkomfort, Mat och Ro, Mat.se, Middagsfrid, Willys and Willys Hemma.

Definitions:

Total sales

Total sales growth of goods and services between two periods including new and/or closed stores (in-store sales and e-commerce). Sales growth thus relates to the companies total number of stores between the two periods. The total sales include food and non-food

Total in-store sales

In-store sales growth of goods and services between two periods including new and/or closed stores. The total in-store sales include food and non-food.

Total e-commerce sales

E-commerce sales growth of goods and services between two periods where both click and collect, and home delivery is included. Total e-commerce includes both meal kits and online grocery shopping. The meal kits consists of recipes and ingredients for a specific number of meals planned in advance by the online grocery store. Online grocery shopping refers to goods and services selected by the customer. The total e-commerce sales include food and non-food.

Click and collect in store

E-commerce sales growth of goods and services with click and collect in stores between two periods.

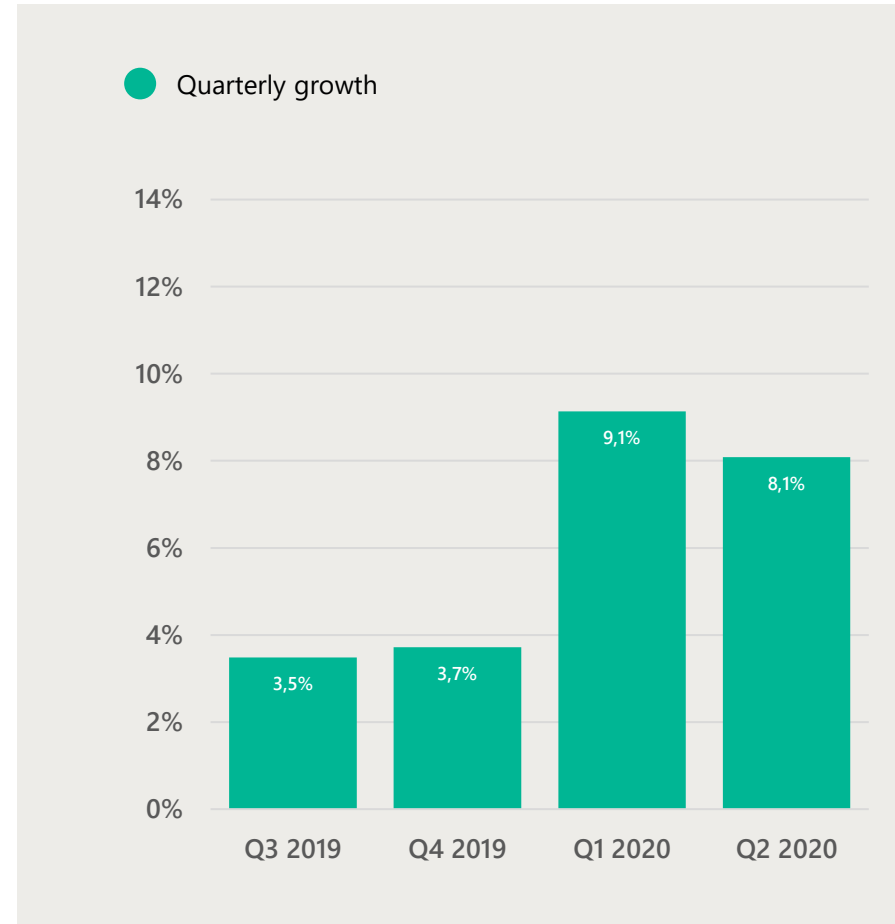
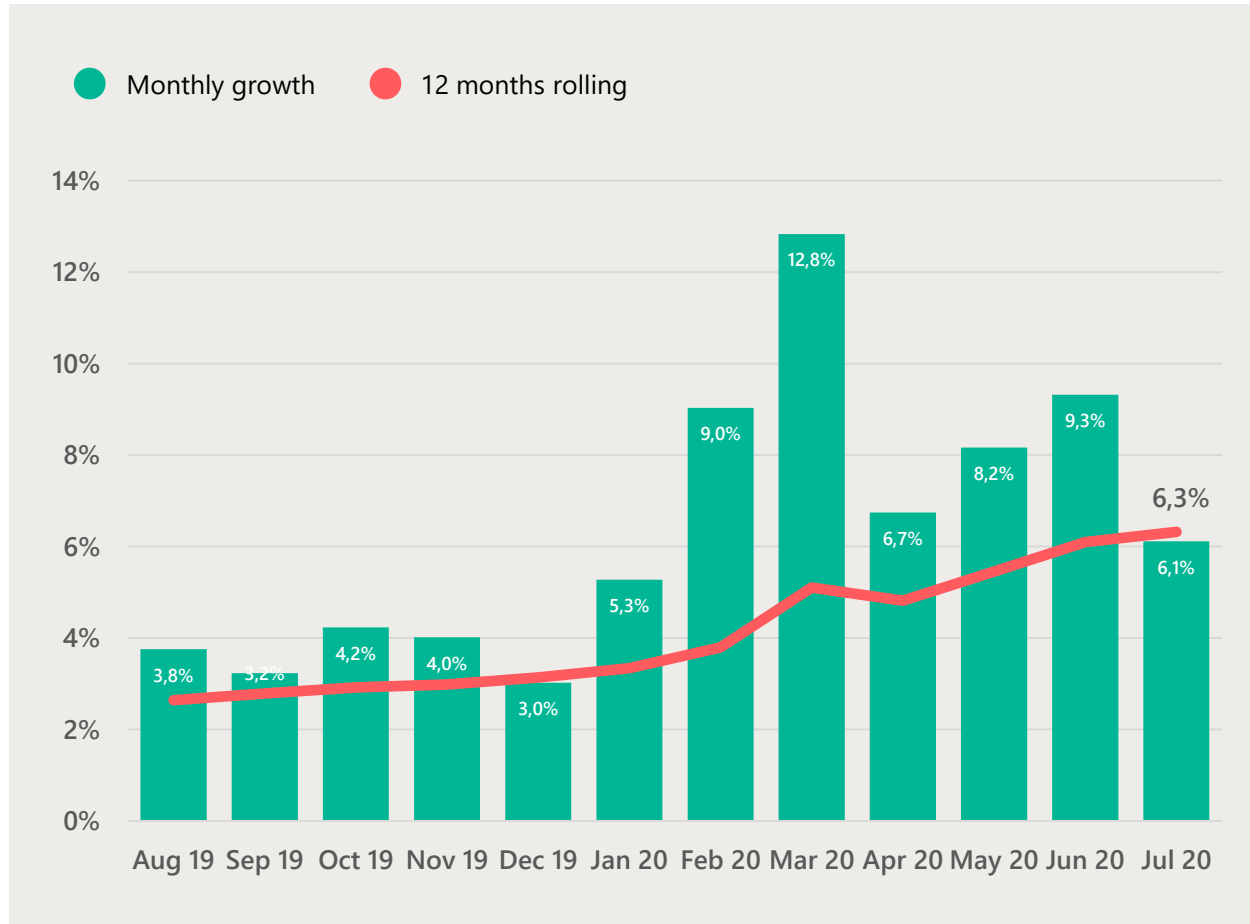
Home delivery

E-commerce sales growth of goods and services with home delivery between two periods.

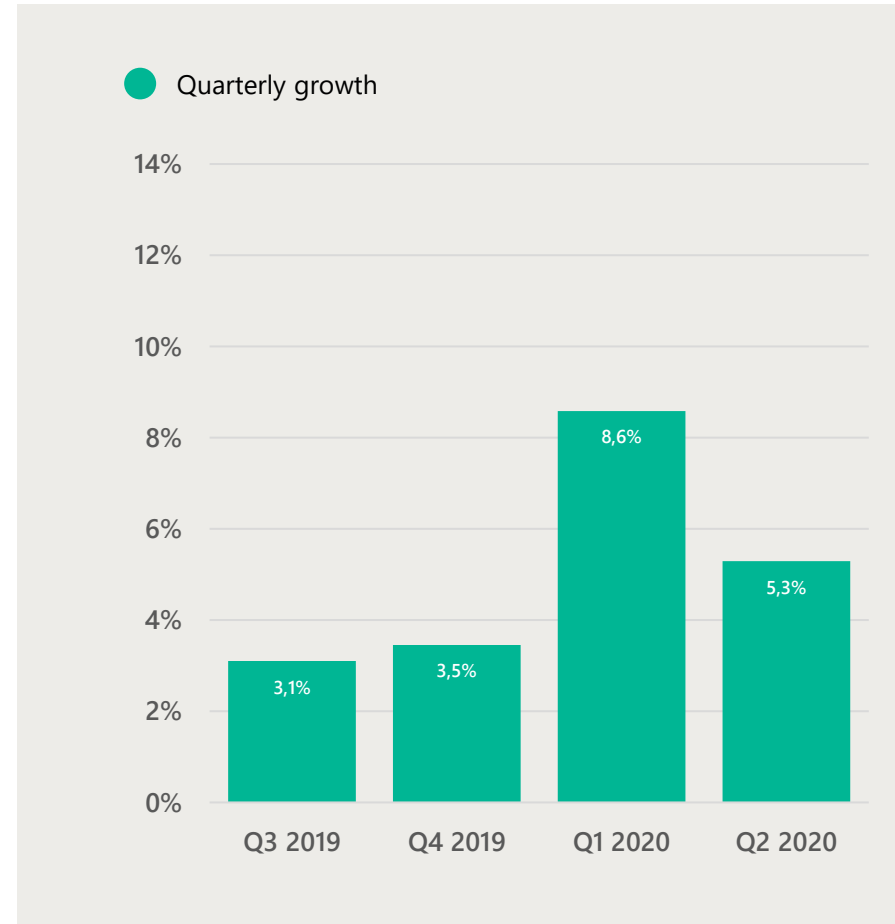
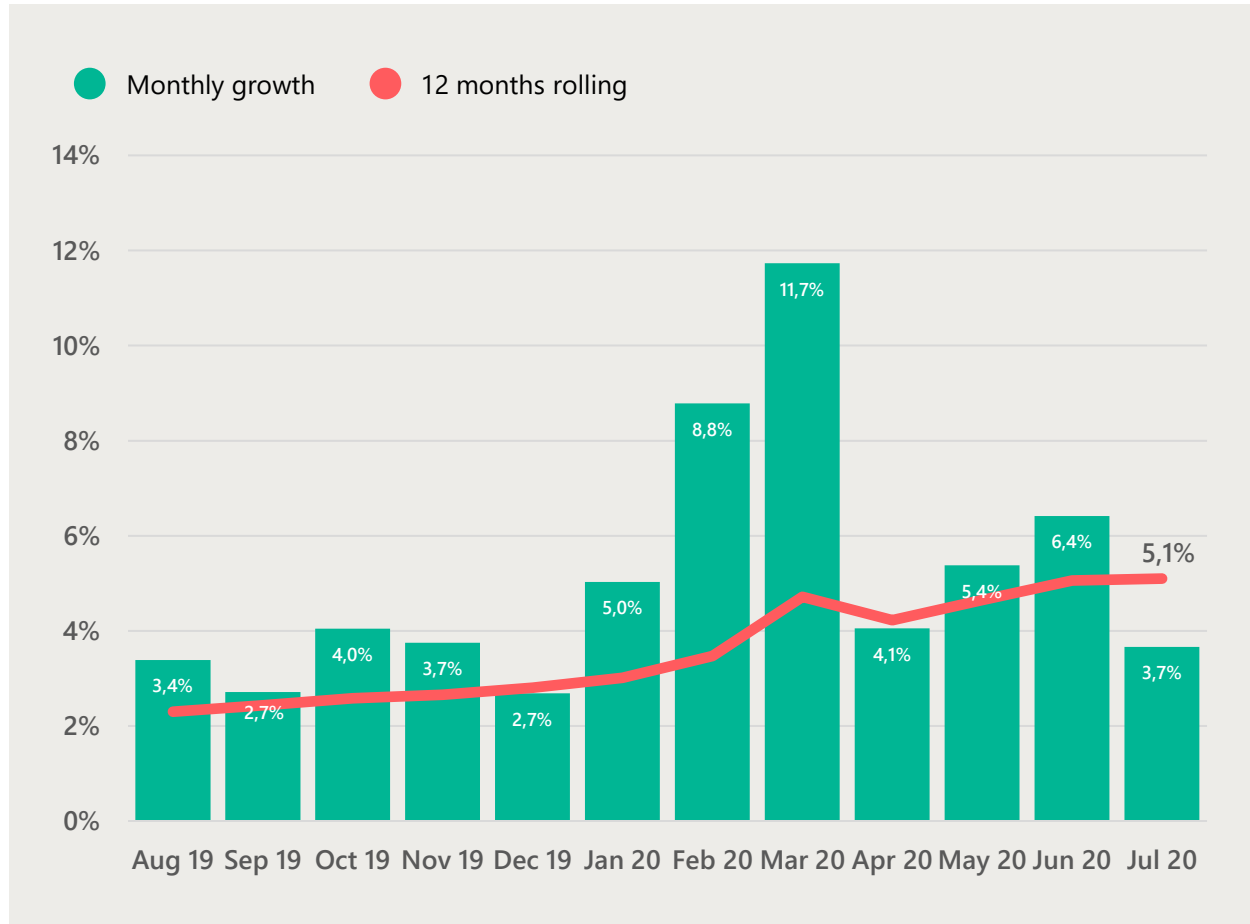
Accounting units

The companies included in The Food Retail Index report sales in absolute numbers (Swedish kronor) for total sales.

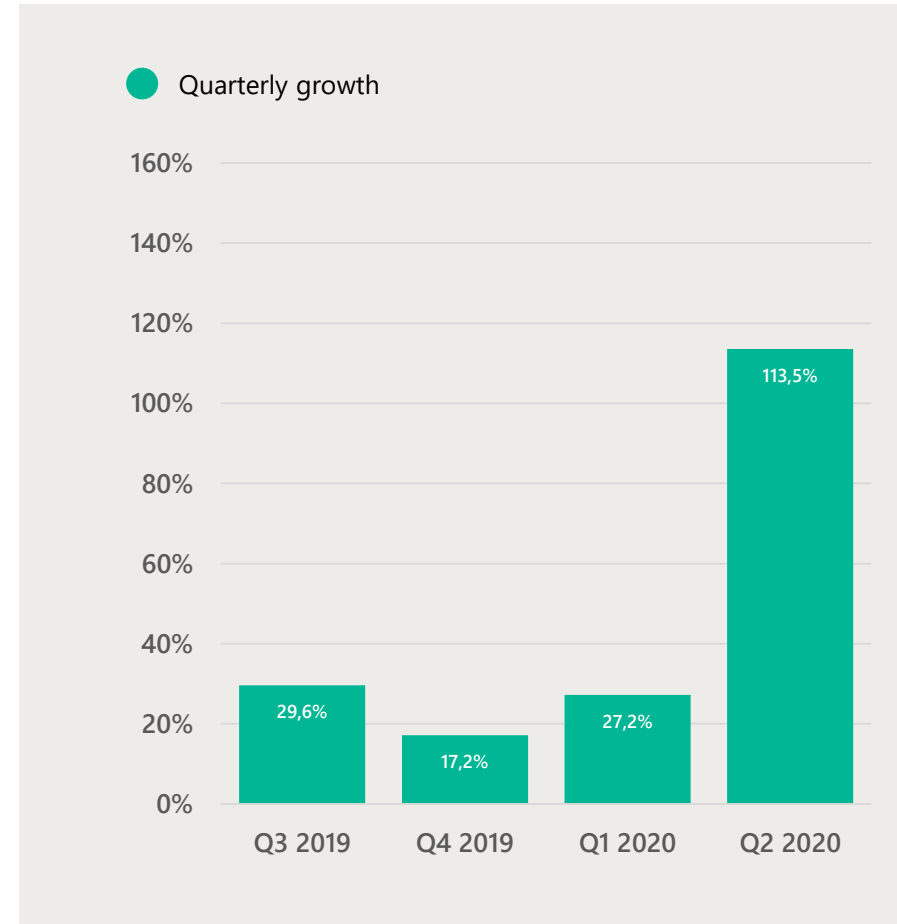
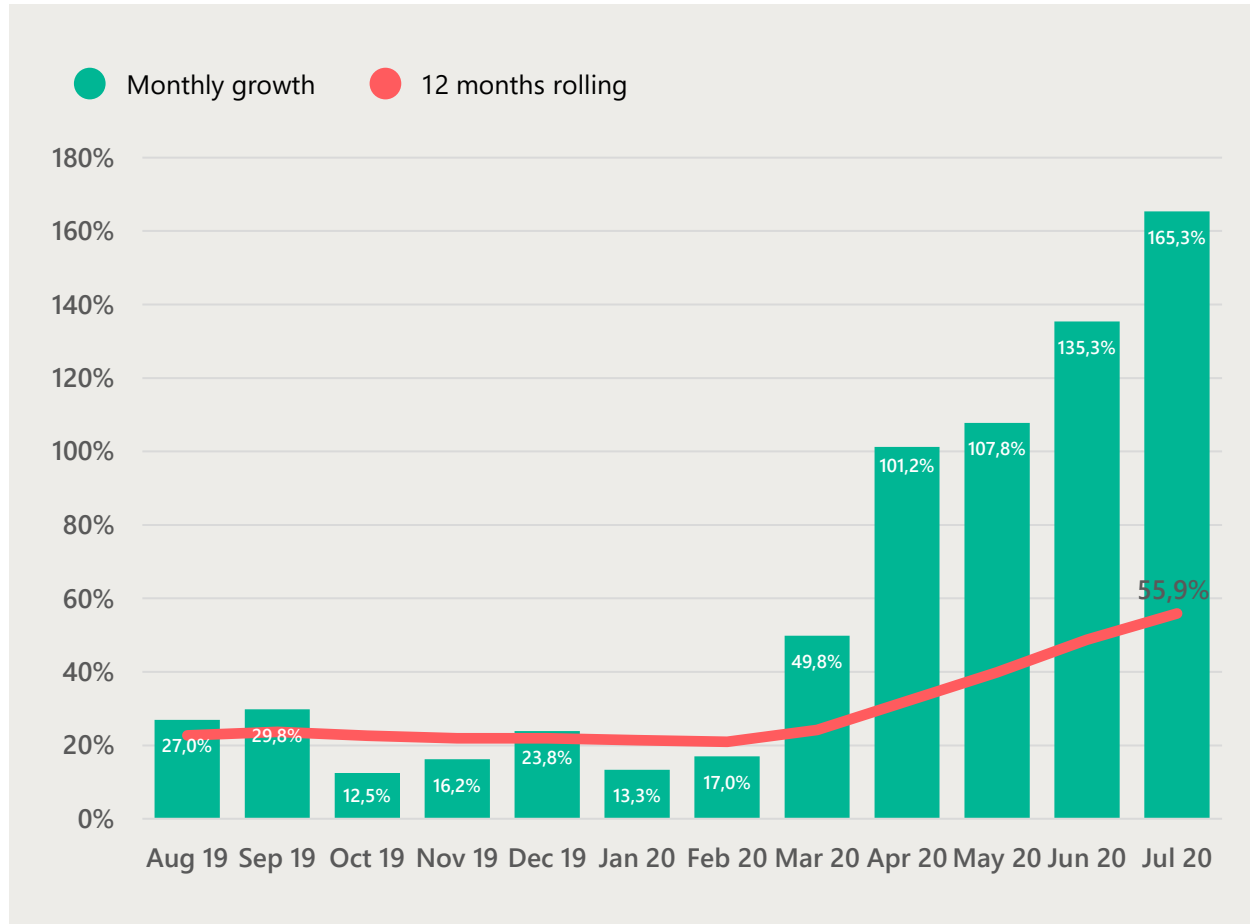
Total sales growth



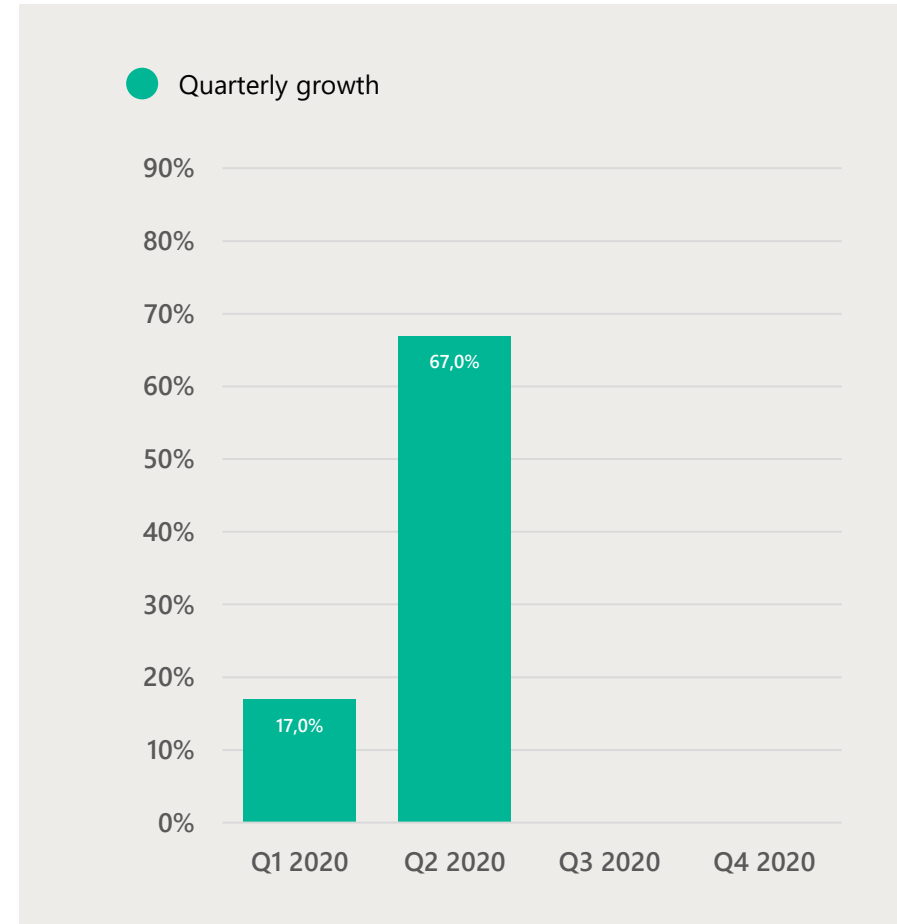
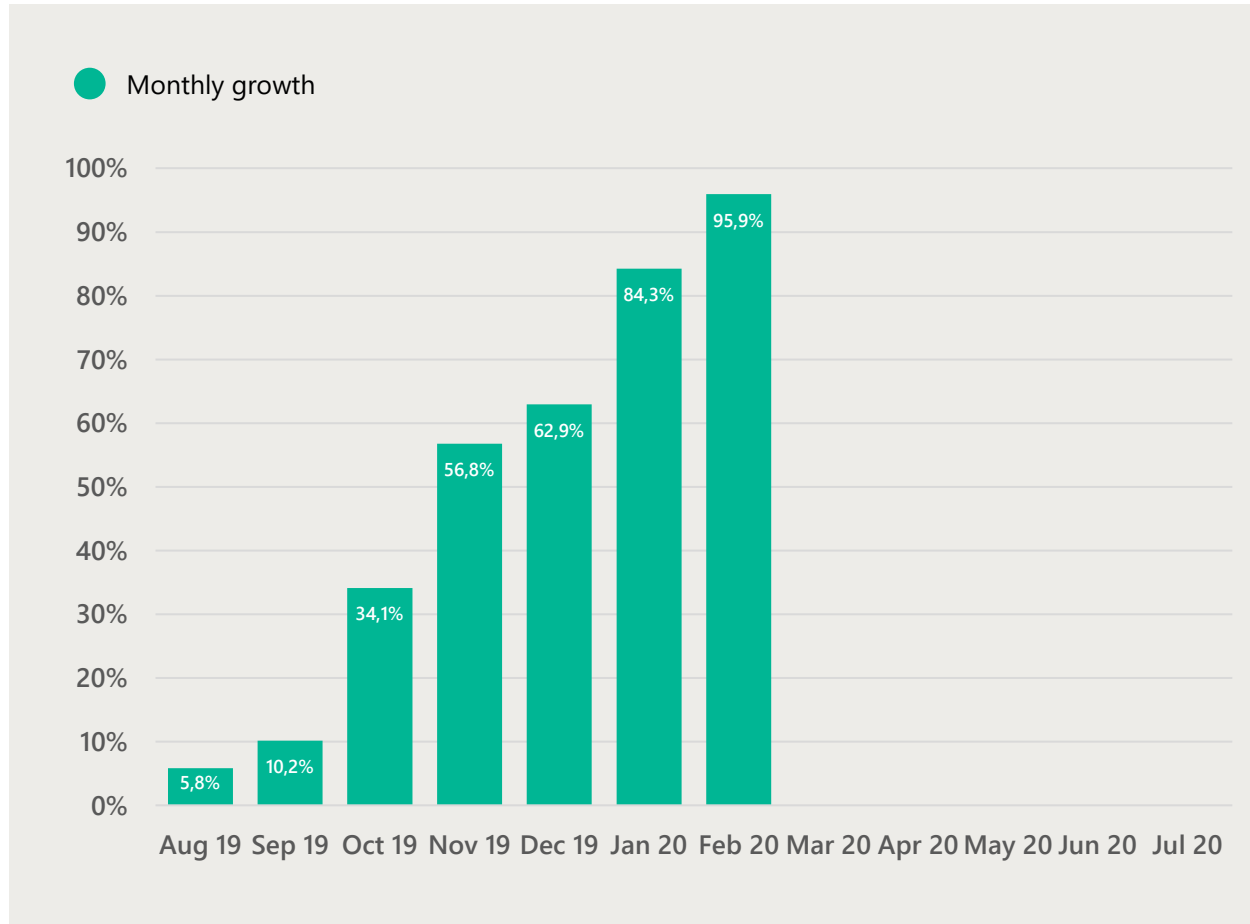
Total in-store sales growth



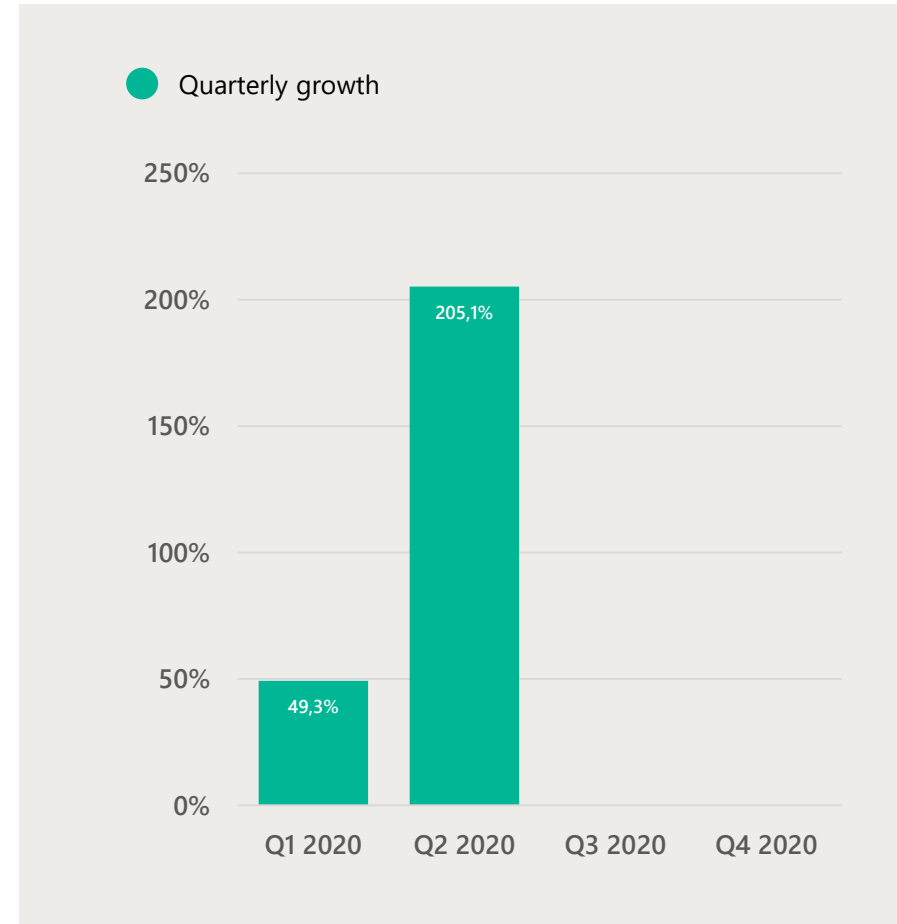
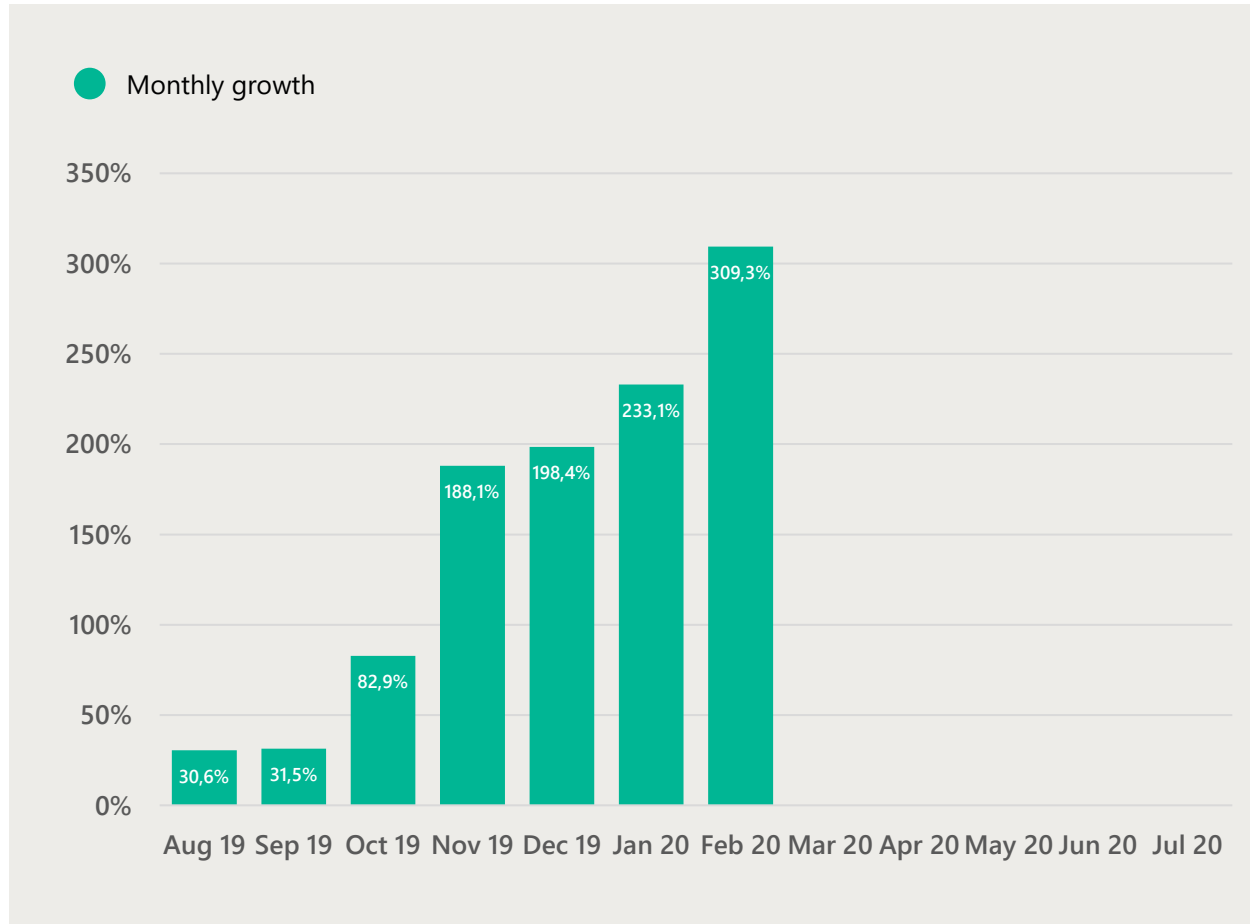
Total e-commerce growth



E-commerce with home delivery



E-commerce with click and collect in store



Date of release

The Food Retail Index from the Swedish Food Retailer's Federation

| Year | Report period | Approx. date of release |
|------|-------------------|-------------------------|
| 2020 | July | 18 aug |
| 2020 | August | 15 sep |
| 2020 | September | 22 okt |
| 2020 | October | 17 nov |
| 2020 | November | 15 dec |
| 2021 | December and 2020 | TBD |

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