

## The Food Retail Index June

	Total sales In store & e-commerce	Total sales In store	Total e-commerce sales
Monthly growth June 2023	9.4%	9.9%	-1.3%
Cumulative growth 2023	8.9%	9.9%	-9.1%
12 months rolling	8.4%	9.3%	-8.4%



The Food Retail Index

The Food Retail Index is produced by the Swedish Food Retailers' Federation in cooperation with HUI Research who is responsible for the collection of statistics and quality assurance of data. The purpose of The Food Retail Index is to produce trustworthy and quality-assured statistics on the sales trend of the grocery trade on a monthly basis. The grocery index measures sales growth in the grocery trade and does not include specialized food stores or service trade. The report is based on sales statistics collected 12 times a year from grocery retailers and follows developments and trends for grocery retail growth both in in-store sales and online.

### The following actors participate in the statistical collaboration:

Coop, Stora Coop, X:-tra- a part of Coop, City Gross, Delitea, EKO, Eurocash, Hemköp, ICA Nära, ICA Supermarket, ICA Kvantum, ICA Maxi, IKEA Food Services, Lidl, Linas Matkasse, MatHem, Matkomfort, Matsmart, Middagsfrid, Tempo, Willys and Willys Hemma,



# **Definitions:**

#### **Total sales**

Total sales growth of goods and services between two periods including new and/or closed stores (in-store sales and ecommerce). Sales growth thus relates to the companies total number of stores between the two periods. The total sales include food and non-food

### **Total in-store sales**

In-store sales growth of goods and services between two periods including new and/or closed stores. The total instore sales include food and non-food.

#### **Total e-commerce sales**

E-commerce sales growth of goods and services between two periods where both click and collect, and home delivery is included. Total e-commerce includes both meal kits and online grocery shopping. The meal kits consist of recipes and ingredients for a specific number of meals planned in advance by the online grocery store. Online grocery shopping refers to goods and services selected by the customer. The total e-commerce sales include food and non-food.

#### Click and collect in store

E-commerce sales growth of goods and services with click and collect in stores between two periods.

### **Home delivery**

E-commerce sales growth of goods and services with home delivery between two periods.

#### **E-commerce share of total sales**

The e-commerce share refers to how much of the total sales that comes from sales with home delivery and sales with click and collect.

### **Accounting units**

The companies included in The Food Retail Index report sales in absolute numbers (Swedish kronor) for total sales.

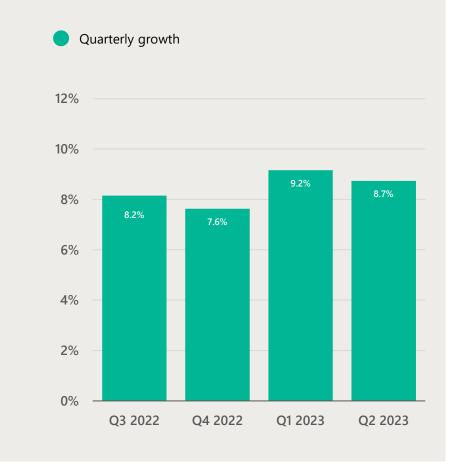


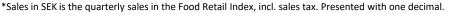
# **Total sales growth**

Sales in SEK\*

**Q1 2023:** 77.2 billion SEK **Q2 2023:** 85.1 billion SEK







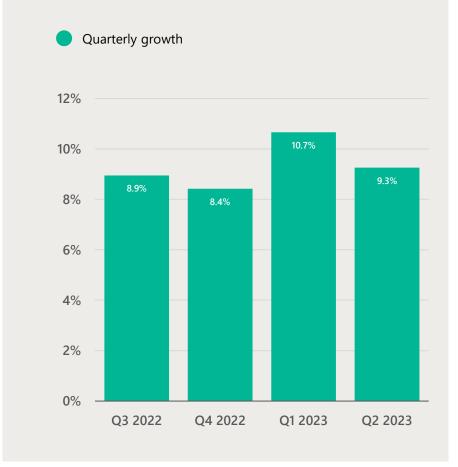


## Total in-store sales growth

Sales in SEK\*

**Q1 2023:** 73.5 billion SEK **Q2 2023:** 81.7 billion SEK







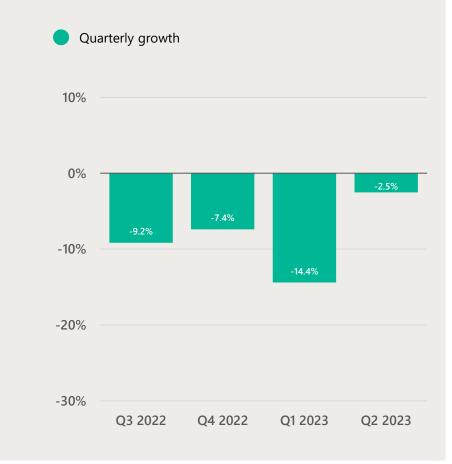


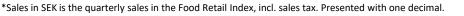
## **Total e-commerce growth**

#### Sales in SEK\*

**Q1 2023:** 3.6 billion SEK **Q2 2023:** 3.4 billion SEK



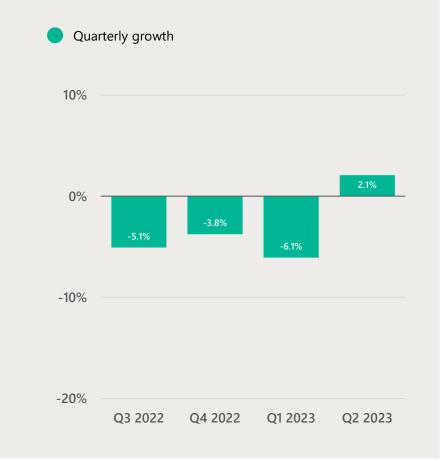






## **E-commerce with home delivery**

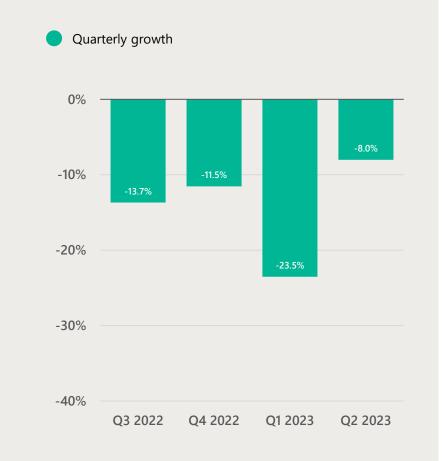






### E-commerce with click and collect in-store

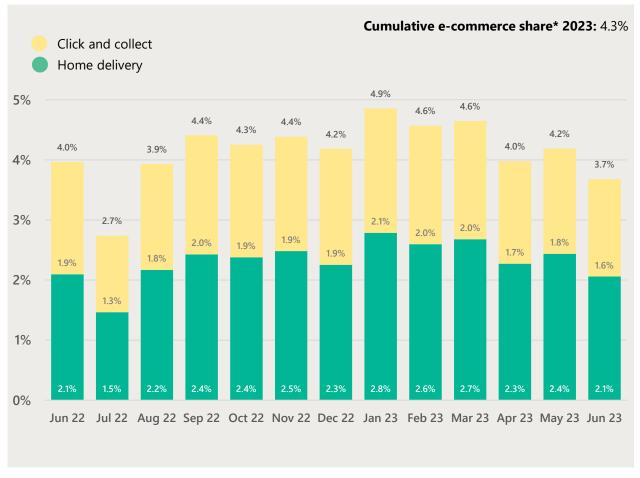


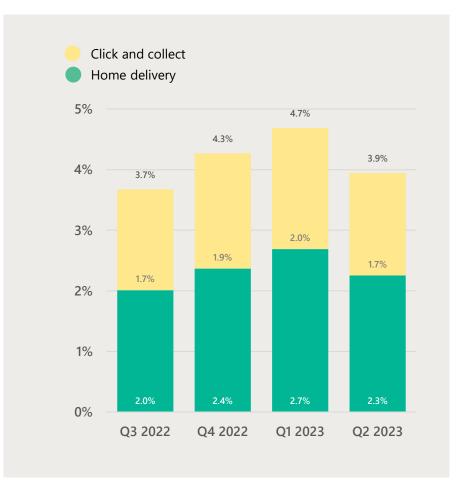




### **E-commerce sales share**

### -Divided into delivery options







<sup>\*</sup>The e-commece share is calculated by total e-commerce sales as a share of total sales in the Food Retail Index.

### **Date of release**

The Food Retail Index from the Swedish Food Retailers' Federation

Year	Report period	Approx. Date of publication
2023	July	August 17th
2023	August	September 14th
2023	September	October 17th
2023	October	November 16th
2023	November	December 14th
2024	December and yearly report for 2023	T.B.A

Contact persons at the Swedish Food Retailers' Federation



Cecilia Anneling
Chief of Communications
cecilia.anneling@svdh.se
070-849 52 63



Karin Brynell
CEO
karin.brynell@svdh.se
070-975 80 85

Get access to the Swedish Food Retailers' Federation <u>press</u> <u>release</u>; press ABONNERA in the top right corner.

